# La Prensa Etichette acquires Scriba and strengthens its presence in the self-adhesive labels market

*La Prensa continues its consolidation strategy in the consumer goods labels sector with the support of Unigrains Italia and BNP Paribas BNL Equity Investments*

*Paolo Rigolli will support La Prensa's management team in the Group's growth*

**Milan (MI), May 25th, 2026** – La Prensa Etichette, the Italian leader in the printing and finishing of labels for the mineral water and fast-moving consumer goods sectors, announces the acquisition of 100% of the capital of Scriba, a key Italian player with forty years of experience in the self-adhesive labels market. Supported by Unigrains Italia and BNP Paribas BNL Equity Investments, the transaction represents a strategic milestone for La Prensa, strengthening its market position and enabling the Group to offer increasingly comprehensive and customized solutions.

Founded in 1987 and headquartered in Podenzano (PC), Scriba is specialized in the printing of self-adhesive labels, shrink sleeves, IML, leaflets, as well as in electronic document printing and promotional and advertising mailing services, including enveloping and postal services. The company has a solid and well-recognized position in the food and wine & spirits markets, primarily serving large operators with leading positions in their respective sectors as well as leading players in the cosmetics industry. Scriba operates a multi-technology production platform comprising seven printing lines (flexographic, offset and screen printing), complemented by embellishment systems, two converting lines – one dedicated to booklet label production – and three quality control systems with 100% inspection. The production facility covers a total area of 5,500 sqm, including manufacturing space, warehouses and offices. With a team of approximately 50 employees, Scriba generates annual revenues of around €6 million and markets its products in approximately 10 countries.

La Prensa Etichette, founded in 1966, is a leading Lombardy-based operator in the printing and finishing of paper and plastic labels for the food and beverage industry, with a strong specialization in the mineral water, soft drinks, beer and wine segments.

Following this latest acquisition, the Group's total revenues approaches €70 million. The industrial platform now comprises nearly 300 people across 7 sites, with a total production area exceeding 25,000 sqm. The consolidation strategy enables the Group to operate in a broad and integrated manner across the main printing technologies – including offset, flexographic, IML, sleeve, gravure, and digital – strengthening its position as a highly versatile operator. The Group offers a broad and diversified product portfolio, including wet glue labels, roll-fed (plastic) labels, pressure-sensitive labels, sleeves, IML, flexible packaging, and other complementary solutions.

## Together to build the next stage of growth

The acquisition of Scriba stems from a shared strategic vision aimed at supporting La Prensa's growth, consolidating its market position and strengthening its competitive advantage. The integration of the two companies will allow the Group to offer complete and complementary solutions to customers, combining UV Flexo, sleeve, IML and digital printing technologies to effectively meet different run-length and customization requirements. Industrial synergies will be developed through the integrated management of production facilities located less than 50 kilometers apart, fostering operational efficiency and production continuity. The transaction fully aligns with the development path outlined in early 2024, when Unigrains Italia and BNP Paribas BNL Equity Investments joined La Prensa's share capital to support an ambitious growth and consolidation plan.

Paolo Rigolli, son of Scriba CEO Carlo Rigolli, will support the transition and integration phase of Scriba into the new Group and will subsequently join La Prensa's Management Team, as Head of Sales and contributing to the development of customer relationships.

**Emanuele Delfino, President of La Prensa**, declared: *"The entry of Scriba into the La Prensa Group represents a key step in our growth and consolidation journey. The integration of highly complementary industrial competencies will allow us to further expand the range of solutions offered to our customers, strengthening our competitive positioning in the labels market. We are pleased to rely on the collaboration of Paolo Rigolli and the entire Scriba team to jointly develop an industrial project focused on sustainable, innovative and long-term growth."*

**Carlo Rigolli, CEO of Scriba**, declared: *"After a long entrepreneurial journey that allowed us to build a solid and well-recognized company, we believed the time was right to entrust Scriba to a structured industrial group such as La Prensa. The transaction ensures continuity, development and new growth opportunities. I am particularly pleased that Paolo Rigolli can continue this journey with La Prensa, contributing his expertise to the company's future development."*

**Francesco Orazi, CEO of Unigrains Italia**, declared: *"This transaction represents a further significant step in La Prensa's industrial growth journey – the third acquisition completed in less than two years – which we continue to support with strong conviction. The addition of Scriba further strengthens the Group's positioning in the self-adhesive labels segment and completes and enhances its technological platform, creating the conditions to capture additional growth opportunities in a dynamic and constantly evolving market."*

**Vittorio Ogliengo, President of BNP Paribas BNL Equity Investments**, declared: *"The acquisition of Scriba confirms La Prensa's ability to evolve as a solid and credible industrial platform, capable of growing in a structured manner through a balanced mix of organic growth and M&A transactions. As an institutional investor, we believe initiatives like this provide a concrete example of how sustainable growth of Italian SMEs can be supported, strengthening their competitiveness and generating long-term value for the entire industrial ecosystem."*

## Actors involved in the transaction

### Institutional Investors

- **Unigrains Italia** (Francesco Orazi, Alfredo Cicognani, Simone Cordisco)
- **BNP Paribas BNL Equity Investments** (Lorenzo Langella, Vienda Giacomelli, Francesco Placanica)
- **Alexa Invest** (Carmelo Ing. Melfi, Luca Pacifico)
- **Civesio Printing** (La Prensa Management Team)
- **Hydra** (Volta Family Holding)

### Advisors to Investors

- **Legale: McDermott Will & Schulte** (Vincenzo Giannantonio – Managing Partner, Giulia Fossati Zunino – Counsel, Vera Greco – Associate, Sofia Cecchet – Junior Associate)
- **Finanziario: Grant Thornton Financial Advisory Services**
- **Fiscal: Bernoni Grant Thornton** (Gianni Bitetti – Partner, Sara Flisi – Director, Valentina Adly – Senior Consultant)

### Advisors to Scriba

- **Legal: Pavia e Ansaldo** (Giuseppe Besozzi – Partner, Erica Lepore – Counsel)
- **Financial & M&A: Millelire Corporate Finance** (Andrea Muncher – Partner, Paola Sulpizio – Partner)

**About La Prensa**

Founded in 1966, La Prensa is a leading Lombardy-based operator in the printing and finishing of paper and plastic labels for food and beverage products (particularly mineral water, soft drinks, beer, wine and others). The company boasts strong technological know-how, supported by an experienced team and continuous investments in state-of-the-art machinery, which have enabled the development of a broad customer portfolio. Today, La Prensa employs over 200 people across 6 sites, with a total production area of 20,000 sqm, and masters a wide range of printing technologies, including offset, flexographic, IML, sleeve, rotogravure and digital printing. As such, the Group is a highly versatile player in the Italian market. In December 2024, La Prensa integrated Grafiche Lama, a company active in In-Mold Label (IML) solutions for the permanent decoration of plastic containers and objects, also offering printed materials and paper labels for the canned food sector. In October 2025, the Group integrated Casalini e Viscardi, a specialist in rotogravure printing and in lamination, paraffin coating, waxing and cutting processes. La Prensa produces packaging solutions for a wide range of industries, including food, pharmaceuticals, cosmetics, personal and home care, as well as pet food.

**About Scriba**

Founded in 1987 and headquartered in Podenzano (PC), Scriba operates in the printing of self-adhesive labels, shrink sleeves, IML, leaflets, as well as in electronic document printing and promotional and advertising mailing services, including enveloping and postal services. Over time, the company has built a solid and well-recognized position in the food and wine & spirits markets, primarily serving large operators holding leadership positions in their respective sectors; its customer portfolio also includes leading players in the cosmetics industry. Scriba operates a multi-technology production platform comprising seven printing lines (flexographic, offset and screen printing), supported by embellishment systems, two converting lines—one of which is dedicated to booklet label production—and three quality control systems with 100% inspection. The manufacturing facility covers a total area of 5,500 sqm, including production areas, warehouses and offices. With a team of approximately 50 employees, Scriba generates revenues of around €6 million and markets its products in approximately 10 countries.

**About Unigrains Italia**

Unigrains Italia is a subsidiary of Unigrains, the leading European investor specializing in the agri-food sector. It invests as a responsible, long-term shareholder in the capital of medium-sized Italian agri-food companies with enterprise values between 30 million and 120 million euros, and individual investments ranging from 8 million to 25 million euros.
The ambition is to invest between 80 and 100 million euros, directly and through its own capital, in around a dozen companies across the entire agri-food supply chain to support their development projects through organic or external growth, internationalization, or shareholder transitions, always in close collaboration with management teams. In addition to financial resources, Unigrains Italia benefits from sector expertise, an international network, CSR-ESG commitment, and the Added Value platform of its parent company Unigrains, a major player dedicated to the agri-food sector since 1963. Unigrains has supported more than 1,000 companies since its founding, with over 80 partner companies currently in its portfolio and 964 million euros in equity capital.
Unigrains Italia brings together the Italian investment team of Unigrains, led by Francesco Orazi, General Manager, along with Alfredo Cicognani and Stefano Masini, both Investment Directors.

**Press Contact:** Ari Levine / alevine@unigrains.fr / +33 (0)6 69 20 79 19